

# Vendor Presentations

Vendor presentations are being held concurrent to the Education Sessions.

---



**Iron Mountain**                      **Monday, May 31**                      **10:30 – 11:45**

**8 things you need to know about Outsourcing Document Management**

Speaker: Graham Riley Account Services Manager, Iron Mountain

Efficiently managing physical and digital information today demands a unified strategy, deep expertise, and the right tools. Iron Mountain's Tools for Transformation™ can help you keep up with the rapid transformation of information management in a hybrid environment by assisting you at every stage of the records lifecycle. Come listen to the eight things you need to know about building this strategy and how it can support your transition.

---



**LaserFiche**                      **Monday, May 31**                      **1:15 – 2:30**

**Speaker: Andrew Brown**

The presentation will focus on Data Governance as achieved through an Electronic Content Management system. There will be a brief Government focused demonstration and then a discussion of ECM, Shared Services, and the idea of an 'Universal Repository'. We will demonstrate the automation of a licensing and permits application process and how to increase revenue without also increasing taxes. Through this demonstration, we will see an Electronic Content Management system as the Integrative Middleware for all other information assets in an organization.

---

**Data Repro Com Ltd. (DRC)** **Monday, May 31**    **3:00 – 4:15**

**Scan Locally – Manage Centrally**

Speaker: Barry Braun

DRC will present an overview of how organizations can leverage local "in-house" capture technology to obtain the benefits of imaging, workflow and records management, without the cost and risk of setting up complex in-house systems. DRC will discuss options for today's capital constrained organizations, with geographically dispersed operations and time sensitive documents, to scan important business records, either in the mail room, or right at the front end of the business process, directly into a hosted and fully managed imaging, workflow and records management system.

---



**a.k.a by Synercon**

**Tuesday, June 1**

**8:30-9:45**

**Topic TBA – Visit Booth 416 for Session Topic**

---



**Dalhousie University Tuesday, June 1 1:15 – 2:30**  
**Information Management Education: Raising the Profile of Records Management**

Speaker: Fiona Black, Director of Dalhousie's Master of Information Management mid-career degree

Fiona Black presents the results of market analysis relating to graduate education in information management. Her presentation focuses on aspects of records management education and training and contexts for raising awareness about the crucial value of this sometimes undervalued professional specialty.

---



**Hewlett-Packard (HP) Tuesday, June 1 3:00-4:15**  
**Topic TBA – Visit booth 414 for Session Topic**